CLIENT: Danter Company



INDUSTRY: Real estate market research

LOCATION: Columbus, Ohio

SERVICES: In-depth feasibility studies, demographic and market reports across residential and commercial sectors

Executive Summary

<u>Danter</u> needed a more reliable and cost-effective IT partner. AhelioTech replaced their former vendor and quickly became a trusted extension of the business by delivering ongoing managed IT support and long-term savings.

Challenges

- Needed a better IT partner to replace an underperforming vendor
- Sought managed services that reduced cost and lifted internal burden
- Wanted technology guidance in sync with their data-heavy operations
- Looked for high service standards paired with consistent availability

AhelioTech's Approach

AhelioTech provided complete managed services and embedded themselves in Danter's planning process.

Key Actions

- Took over all IT operations from the previous vendor
- Became part of Danter's decision-making on all technology matters
- Delivered support that focused on long-term savings

Solutions

- · Support became predictable, responsive, and aligned with Danter's workflow
- · Technology recommendations focused on efficiency and scalability
- · AhelioTech became a trusted advisor in IT planning and risk management



The Results

- · Danter Company experienced long-term cost savings and smooth operations
- · Technical decisions improved visibility and impact on business goals
- · AhelioTech earned deep trust as a proactive and integrated IT partner

Is your organization ready to upgrade its IT?

AhelioTech offers managed services that scale and deliver clear value over time.

CLIENT TESTIMONIAL



"I hired **AhelioTech** to replace our former third-party IT vendor and couldn't ask for much more in the way of managed IT support.

They've become a great partner and are involved in every technology related decision we make. **AhelioTech** has helped save my company thousands of dollars over the years and continues to support our technology as well as our overall success at a very high level of satisfaction."





